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### **MULTIPLAN CANCELLATION NOTICE**

Effective August 16, 2011 OSCIPA will no longer participate with the MultiPlan/PHCS PPO contract. We sent our cancellation notice to them on May 16, 2011. As you know it generally takes 90 days to terminate a carrier/network contract. OSCIPA contracted with PHCS for their PPO business on March 7, 2001. As time has passed MultiPlan acquired PHCS and moved into the complimentary programs in addition to being a primary PPO network. I have discussed this type of arrangement several times in our [blog](#) and in earlier [Eblasts](#). We as a group were able to opt out of these complimentary programs. However, when in March of 2010 MultiPlan acquired Viant, Inc. which included both Beech Street and PPO Next, it did not look favorable for us as a chiropractic group. MultiPlan now includes not only their primary PPO business but will focus on PHCS Savility, MultiPlan Worker's compensation Network, and MultiPlan Auto Medical Network. These plans are not favorable with most chiropractic practices other than their PPO business. Therefore we have decided to terminate our contract with them as their PPO numbers are shrinking and their other plans are growing. Unfortunately most of the national PPO networks are moving in this direction as acquisitions continue. Amy and I are working on a blog that will address these issues and I am encouraging each of you to read this when we finish.

**IMPORTANT:** If you received a letter recently from Paul Goldstein, MD of MultiPlan regarding the above changes this means that **you currently have an individual contract with MultiPlan** in addition to the OSCIPA contract. Even though we have cancelled our agreement, if you have an individual contract, **yours will still be in place unless you cancel it**. In this case you will need to call Multiplan's dedicated service line at 1 (888) 860-7427 option 9 Monday-Friday between the hours of 9:00 a.m. – 5:30 p.m. Eastern Time. At that point find out if you have an individual contract with them and if you choose to cancel, ask them for their cancellation procedure.

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### **NEW PI WEBINAR**

Do you know the difference between first party and third party coverage as it relates to personal injury claims? What about Uninsured Motorist Coverage versus Med-Pay Coverage? Ever heard of stackable coverage, extending UM, excess med-pay, or double indemnity? If you would like to learn more about personal injury payment sources, we just added to our website a prerecorded webinar titled [Personal Injury Part 1: Insurance Sources](#) taught by personal injury lawyer Lloyd Benedict. We will be adding other PI topics to this webinar series this summer. To playback this webinar or any of our other CA Webinars, visit the Seminars and Workshops section of our website. [www.oscipa.com](http://www.oscipa.com).

**Please make copies or circulate this through your office to all doctors and employees.**